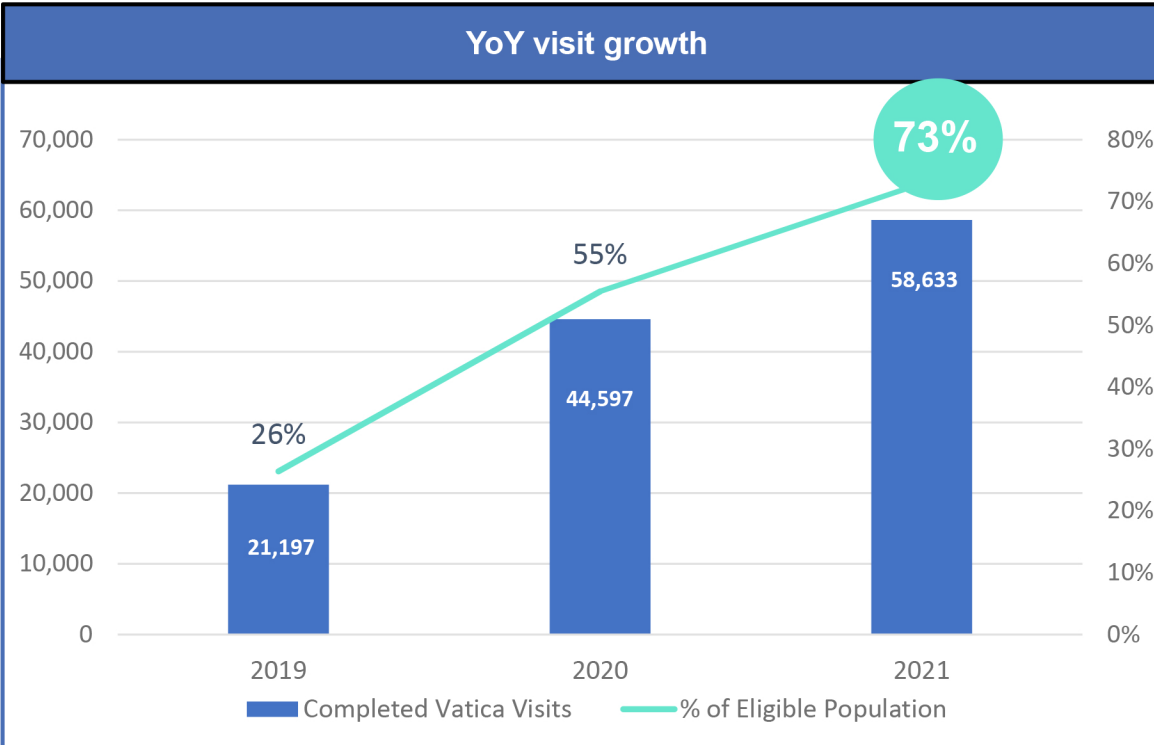


# Case study: regional Blues

Attributed lives	Number
Total eligible attributed lives	99,805
Total contracted attributed lives	80,414
<b>% providers penetrated</b>	<b>81%</b>



2020 full year actual yield of incremental revenue	
Vatica executed encounters	44,597
Vatica incremental HCC risk score per encounter	0.199
Vatica incremental HCC revenue per encounter	<b>\$2,264</b>
<b>Total incremental estimated HCC revenue</b>	<b>\$100,973,071*</b>

\*Due to more accurate and complete coding and documentation.

Assumes \$1,025 geographic base rate and 11.1 avg. member months in payment year

Incremental revenue calculated using conservative “Vatica last” methodology, where Vatica receives credit only for HCCs and interactions not identified on any other date of service in the available RAPs/EDS-return data.